

## Shands Hospital at the University of Florida Gainesville, Florida

Shands Hospital at the University of Florida was looking to improve several issues in their emergency department. Dr David Seaberg, Chief of Emergency Services for Shands Hospital UF and Professor and Acting Chairman for the Department of Emergency Medicine at The University of Florida College of Medicine, headed the search for a solution. Shands Hospital at the University of Florida is a Level 1 designated trauma center. Shands Hospital is associated with the University of Florida's College of Medicine and has an active emergency medical residency program. "We felt The Poseidon Group's **Navigator Web**<sup>™</sup> solution was best positioned to help us improve our efficiency within the Emergency Department," said David C. Seaberg, MD, CPE, FACEP, "We expect our relationship with The Poseidon Group will enhance our documentation, improve our revenue and provide us with the data to effectively manage our department."

The Poseidon Group, a leading provider of emergency department (ED) documentation and web-based electronic medical record (EMR) solutions for the healthcare industry, seamlessly integrates the Navigator Web<sup>™</sup> EDIS with the hospital's existing information system creating a 360-degree view of patient care. Navigator Web's integrated charting and tracking system makes it possible for attending physicians to easily assign and follow residents in the emergency department.

An internal review released by Shands Hospital at the University of Florida compared two six-month periods between 2005 – 2006. One period was 4 months before Navigator Web's implementation and the other was 3 months after Navigator Web's implementation. The findings show Shands Hospital only saw a 5% increase in the number of patients between these two periods, but increased gross collections by 25% and increased net collections by 20% with **Navigator Web**<sup>™</sup>.

The benefits of Navigator Web were also demonstrated when Shands Hospital compared the average RVU/pt and Charges/pt over a 2 year period, before and after Navigator Web<sup>™</sup> go-live. The comparison shows that prior to go-live they increased their RVU/pt only 4% and Charges/pt by 6.7%. After Navigator Web's implementation Shands Hospital increased their RVU/pt by 18% and their Charges/pt increased by 17.7%.

**These results provide evidence to support Navigator Web's ability to capture lost charges and assist in coding, thus making it an essential tool for today's emergency departments. Recent ROI projections, completed by The Poseidon Group for other companies, demonstrate the same if not better results with a 5 year Return on Investment of 200% or greater.**